# vCOACH

A New Era of Soft Skill Training.

Powered by Al.







# HIGH DEMAND FOR SOFT SKILL TRAINING





# TODAY: CLASSROOM TRAINING IS INEFFECTIVE BUT UNAVOIDABLE

#### Personal coaching



High impact, but too expensive for 99% of employees



elearning



Scalable, but no impact

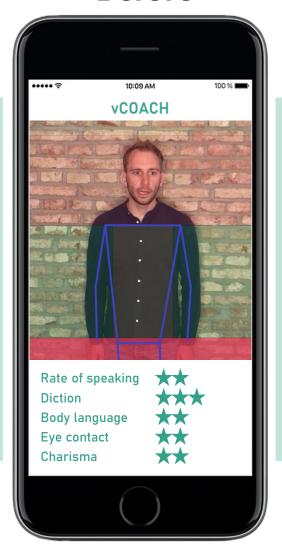
# WE REPLACE INSTRUCTOR-LED TRAINING!



The first automated yet personalized soft skill development platform.

# FULLY DIGITAL & 10x BETTER THAN INSTRUCTOR-LED TRAINING

#### **Before**







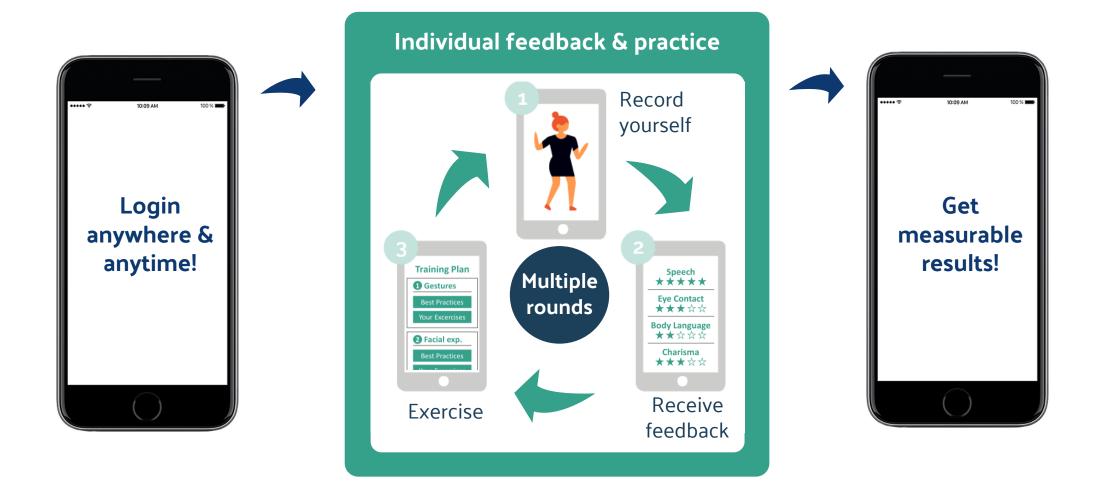
Anywhere & anytime

Higher impact & ROI

#### **After**



# **MOBILE-BASED TRAINING: HOW IT WORKS**



# MAJOR TRACTION AFTER 1 YEAR IN THE MARKET!





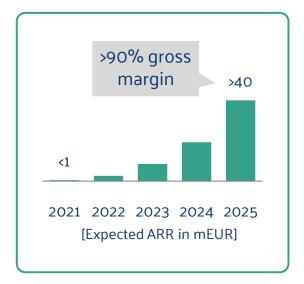












...and backed by great investors sharing our vision!

# **OUR BUSINESS MODEL: "TRAINING-AS-A-SERVICE"**



Annual license bundles

Starting from 10 users for 2990 EUR p.a.



Clear B2B Focus

Companies >500 employees and/or formalized L&D approach (industry-agnostic)



Direct Sales approach

Focus: Head of HR / People Development

We help L&D managers to train more people, better!

#### **CLEAR GAMEPLAN & VISION FUTURE SELECTED SCALING OPTIONS New regions** 2022(+) (EU, US, Asia) IN **IMPLEMENTATION New products Soft Skill** based on technology **UP & RUNNING** development platform

Communication

training platform

Pre-seed (closed Apr '21)

3 mobile-based

communication trainings

**Bootstrapped** 

Our vision is to become the global #1 soft skill development platform

Seed round planned

**New channels** 

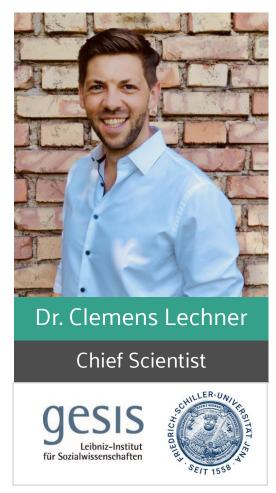
(B2C/public sector)

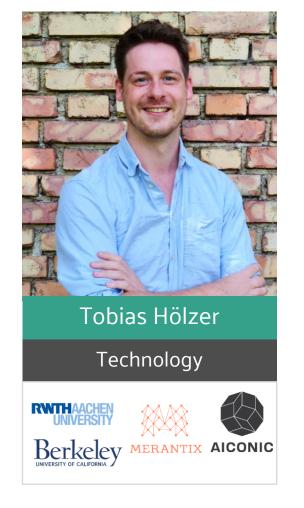
# FOUNDERS TEAM WITH UNIQUE SKILL SET & TRACK RECORD



University of St.Gallen







# THANK YOU!

Want to know more?

Connect me on Linked in!



Benjamin Gumpp (benjamin.gumpp@vcoach.ai)



Thanks to our supporters (among others)









